## VENTURE

Venture Corporation Limited

## 2005 Third-Quarter Results Briefing

4 November 2005


## Group Revenue (1Q04-3Q05)



## 3Q05 Analysis

> $2 \%$ increase in revenue

- 54\% growth in networking \& communication, and 9\% increase in test \& measurement / medical / automotive revenue
- partially eroded by $2 \%$ revenue decline in printing \& imaging, and 14\% fall computer peripherals \& data storage product segments
$>$ New product introductions (NPIs) on schedule, but computer-related products saw weaker-than-expected demand


## Profit Attributable to Shareholders (1Q04-3Q05)


restated FYO4 profit after FRS102 : S\$189m

## 3Q05 Analysis

$>22 \%$ improvement in net profit
> Includes S\$5m provision for impairment on other investments

- $34 \%$ improvement excluding above provision
$>$ Sequential gross margin improvement due to higher proportion of high value-added business
> Higher inventories due to increasing proportion of high-mix business
- expected to fall by end-05


## YTD Revenue \& Profit Attributable to Shareholders

Revenue

$\triangle$ YTD 05 vs. 04 : 8\%

Profit Attributable to Shareholders


## Net Profit Margin

|  | 3Q05 | 2Q05 | 1Q05 | 4Q04 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ 820 m | \$ 777 m | \$ 763 m | \$ 1,004 m |
| Net Profit* | \$51.5 m | \$ 50.0 m | \$ 44.8 m | \$43.2 m |
| Net Profit Margin | 6.3\% | 6.4\% | 5.9\% | 4.3\% |

$>6.9 \%$ profit margin in 3Q05 before considering S $\$ 5 \mathrm{~m}$ provision for impairment on other investments

[^0]
## YTD '05 Breakdown by Product Segment


*includes test \& measurement, medical, automotive, automatic optical inspection products

## YTD '04 Breakdown

| Computer Peripherals <br> \& Data Storage | $: 39 \%$ |
| :--- | :--- |
| Printing \& Imaging | $: 35 \%$ |
|  <br> Communications | $: 12 \%$ |
| Others* | $: 14 \%$ |

## Summary of Other Ratios

| As at 30 Sep | 2005 | 2004 | Change |
| :---: | :---: | :---: | :---: |
| > EPS (fully diluted) | 54.3 cts | 54.4 cts | 0\% |
| > Net Assets per Share | \$ 5.99 | \$ 5.81 | 3\% |
| > Shareholders' Equity | \$ 1,614 m | \$ $1,526 \mathrm{~m}$ | 6\% |
| > Cash \& Equivalents (net of ST loans) | \$ 602 m | \$ 783 m | (23\%) |
| - Capital Expenditure | \$ 36.2 m | \$ 41.3 m | (12\%) |

## Outlook

> Market conditions to continue to be competitive and challenging

- continued pricing pressure primarily in high-volume market segment
> However, Venture's engagement with customers requiring high-mix, high value-added services will help sustain margins going forward
$>$ Strategy of increasing proportion of high value added business with high technological content to be continued
>Continued focus on improving operational excellence


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## End of Presentation




[^0]:    *after tax \& attributable to shareholders

