

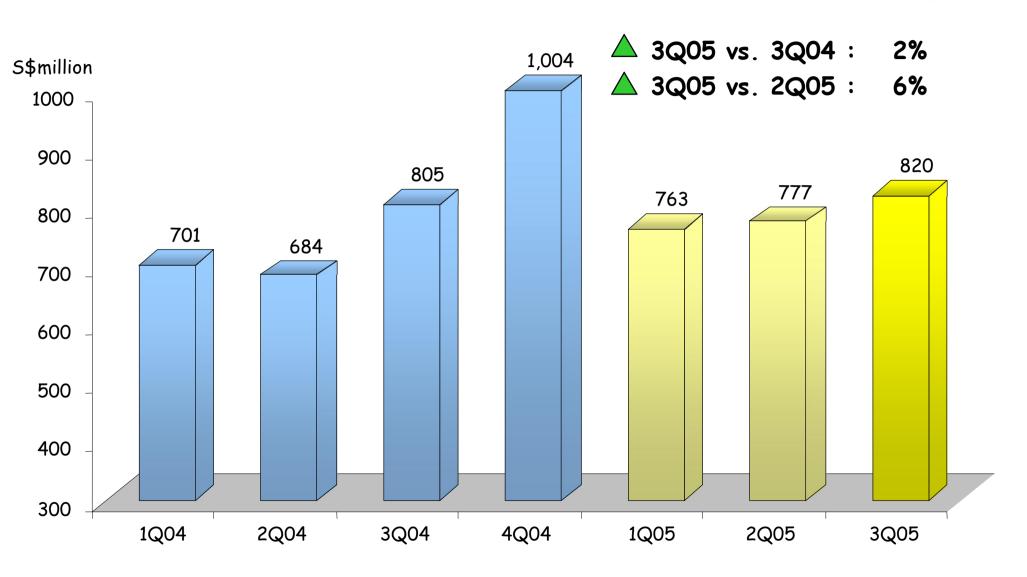
2005 Third-Quarter Results Briefing

4 November 2005



Group Revenue (1Q04 - 3Q05)





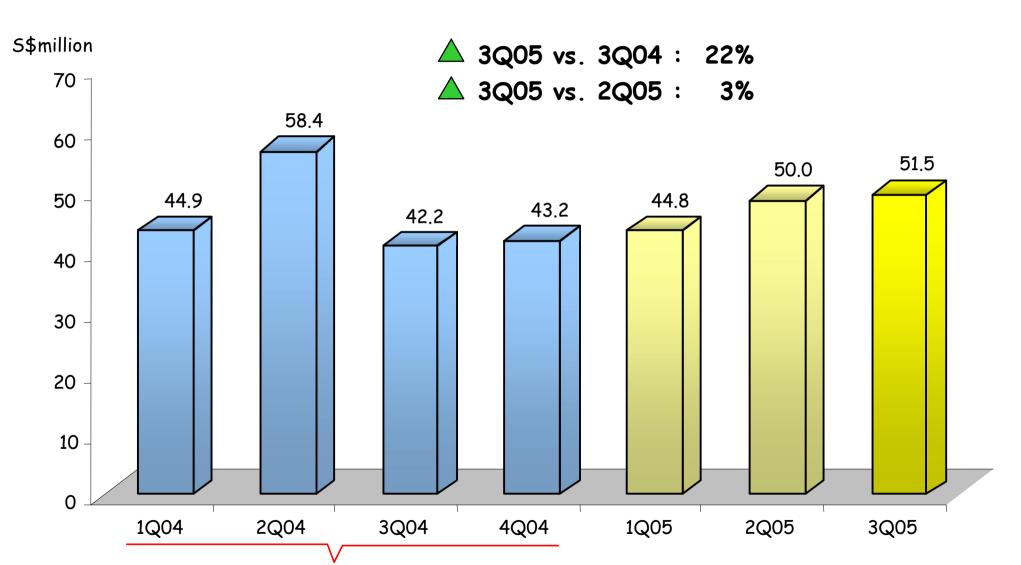
3Q05 Analysis



- > 2% increase in revenue
 - 54% growth in networking & communication, and 9% increase in test & measurement / medical / automotive revenue
 - partially eroded by 2% revenue decline in printing & imaging, and 14% fall computer peripherals & data storage product segments
- New product introductions (NPIs) on schedule, but computer-related products saw weaker-than-expected demand

Profit Attributable to Shareholders (1Q04 - 3Q05)





restated FY04 profit after FRS102 : S\$189m

3Q05 Analysis



- > 22% improvement in net profit
- Includes S\$5m provision for impairment on other investments
 - 34% improvement excluding above provision
- Sequential gross margin improvement due to higher proportion of high value-added business
- Higher inventories due to increasing proportion of high-mix business
 - expected to fall by end-05

YTD Revenue & Profit Attributable to Shareholders

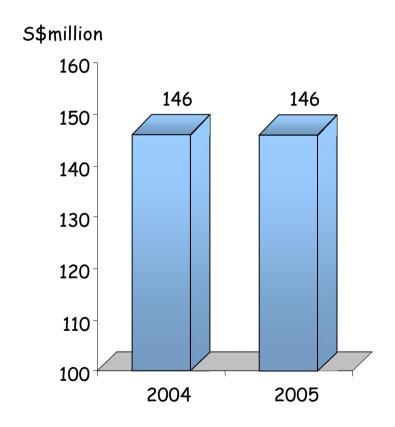


Revenue

S\$million 2,360 2,400 2,190 2,200 2,000 1,800 1,600 1,400 1,200 1,000 2004 2005

▲ YTD 05 vs. 04:8%

Profit Attributable to Shareholders



YTD 05 vs. 04:0%

Net Profit Margin

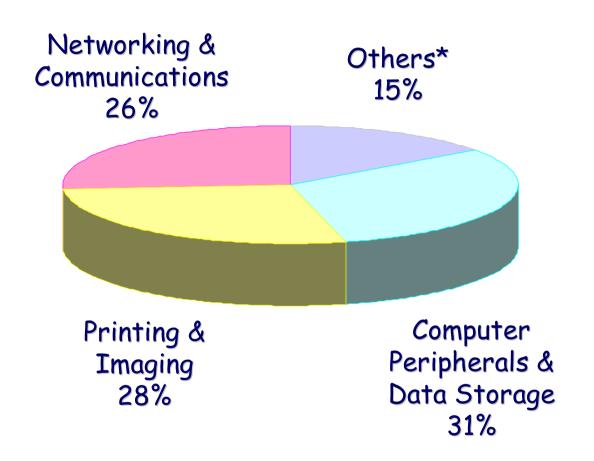


	<u>3Q05</u>	<u>2Q05</u>	<u>1Q05</u>	<u>4Q04</u>
Revenue	\$ 820 m	\$ 777 m	\$ 763 m	\$ 1,004 m
Net Profit*	\$51.5 m	\$ 50.0 m	\$ 44.8 m	\$43.2 m
Net Profit Margin	6.3%	6.4%	5.9%	4.3%

> 6.9% profit margin in 3Q05 before considering S\$5m provision for impairment on other investments

YTD '05 Breakdown by Product Segment





*includes test & measurement, medical, automotive, automatic optical inspection products

YTD '04 Breakdown

Computer Peripherals

& Data Storage : 39%

Printing & Imaging : 35%

Networking &

Communications : 12%

Others* : 14%

Summary of Other Ratios



As at 30 Sep	<u>2005</u>	<u>2004</u>	<u>Change</u>
> EPS (fully diluted)	54.3 cts	54.4 cts	0%
> Net Assets per Share	\$ 5.99	\$ 5.81	3%
> Shareholders' Equity	\$ 1,614 m	\$ 1,526 m	6%
> Cash & Equivalents (net of ST loans)	\$ 602 m	\$ 783 m	(23%)
> Capital Expenditure	\$ 36.2 m	\$ 41.3 m	(12%)

Outlook



- Market conditions to continue to be competitive and challenging
 - continued pricing pressure primarily in high-volume market segment
- However, Venture's engagement with customers requiring high-mix, high value-added services will help sustain margins going forward
- > Strategy of increasing proportion of high value added business with high technological content to be continued
- Continued focus on improving operational excellence



End of Presentation

