



VENTURE CORPORATION LIMITED
(CO REG. NO. 198402886H)

FOR THE QUARTER ENDED 30 SEPTEMBER 2014, VENTURE REPORTS

- **REVENUE OF S\$598.7 MILLION**
- **NET PROFIT OF S\$36.1 MILLION**
- **EPS OF 13.2 CENTS**

SINGAPORE, 7 NOVEMBER 2014 – For the quarter ended 30 September 2014, Venture Corporation Limited (“**Venture**” or the “**Group**”) registered revenue of S\$598.7 million for the quarter ended 30 September 2014, a slight increase of 1.7% compared to the corresponding quarter of the prior year. The Test & Measurement/Medical/Others segment registered year-on-year revenue growth of 25.9%. This improvement was offset by the year-on-year revenue decline respectively of 35.1% and 10.0% in the Computer Peripherals & Data Storage segment and the Printing & Imaging segment. Revenue for the first nine months of this year grew 4.9% year-on-year to S\$1,790.8 million.

For the quarter ended 30 September 2014, the Group registered profit attributable to owners of the company (“net profit”) of S\$36.1 million, an improvement of 3.1% compared to the corresponding quarter of the prior year. The Group recorded an income tax expense of S\$4.8 million for the reported quarter (3Q 2013: S\$0.5 million). This level of tax reflects mainly changes in tax incentives granted to its subsidiaries. At a pre-tax level, profitability stood at S\$40.9 million, an increase of 15.2% over the corresponding quarter of the previous year. This translates to a PBT (profit before tax) margin of 6.8% (3Q 2013: 6.0%). The improved profitability profile reflects a favourable business-mix shift and the Group’s ability to sustain an efficient operating structure. For the nine months ended 30 September 2014, the Group recorded a net profit of S\$100.5 million, 7.9% higher than the prior year period.

Diluted Earnings Per Share for the quarter was 13.2 cents (3Q 2013: 12.8 cents).

For the quarter ended 30 September 2014, the Group recorded S\$50.6 million of operating profit before working capital changes and generated cash from operations of S\$33.2 million. There was a slight increase in working capital for the reported quarter. For the nine months ended 30 September 2014, the Group reported S\$142.8 million of operating profit before working capital changes and generated cash from operations of S\$122.2 million.

As at end September 2014, the Group’s cash and cash equivalent balances stood at S\$331.4 million, compared to S\$390.9 million as at the end of 2013.

The Group is net cash positive at S\$164.8 million. For the quarter ended 30 September 2014, the Group recorded non-current Other Receivables of S\$12.3 million arising from a manufacturing agreement with a new customer upon their acquisition and continuation of an existing customer's business.

As at 30 September 2014, equity attributable to owners of the Company was S\$1,792.9 million (As at 31 December 2013: S\$1,826.8 million) and the Net Asset Value per share was S\$6.53 (As at 31 December 2013: S\$6.65).

OUTLOOK

Whilst business sentiment of most of the Group's customers is generally positive, a number of areas of concern remain. Wage pressures may persist and customer consolidation is expected to continue though it may be less frequent.

The Group expects to roll out new business programmes from both new and existing customers. Contributions from its ongoing investments in R&D, technology and product/process developments are trending in a positive manner. Its unrelenting focus on Kaizen and Operational Excellence should also continue to yield meaningful contributions. The Group has continually demonstrated a high degree of responsiveness, agility and flexibility which are well regarded by its customers. The quality and diversity of these initiatives will support and augment the Group's differentiated strategy, as well as position Venture to take advantage of emerging opportunities.



Submitted by Angeline Khoo, Company Secretary, on 7 November 2014 to the Singapore Exchange Securities Trading Limited.

This press release is also available at www.venture.com.sg.

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BACKGROUND

About Venture (www.venture.com.sg)

Venture (SGX: VENM.SI) was founded in 1984 as a global electronics services provider. Today, it is a leading global provider of technology services, products and solutions with established capabilities spanning marketing research, design and development, product and process engineering, design for manufacturability, supply chain management, as well as product refurbishment and technical support across a range of high-mix, high-value and complex products.

Headquartered in Singapore, the Group comprises 40 companies with global clusters in Southeast Asia, Northeast Asia, America and Europe and employs over 12,000 people worldwide.

The Group has built know-how and intellectual property with domain expertise in printing and imaging; networking and communications devices; handheld interactive scanning and computing products; advanced storage systems and devices; financial-related equipment and technology; Industrial, power and energy-related products; test and measurement equipment and instrumentation; medical and healthcare devices and life science equipment. The Group manages a portfolio of more than 5,000 products and solutions and continues to expand into new product categories through its collaboration with existing and new customers.

In its pursuit to create unparalleled enterprise excellence across design and engineering, manufacturing and distribution, Venture has forged numerous meaningful partnerships and alliances. As it assumes a key role in the enterprise chain, Venture will continue to tap the knowledge and best-in-class capabilities of global enterprises for breakthrough innovations.

Venture is a strategic partner of choice of over 100 global companies including Fortune 500 corporations and ranks among the best in managing the value chain for leading electronics companies. It is committed to enhancing its competencies through further investments in technologies, market access capabilities and its people. It stands poised, to provide the leading edge and remain relevant in a constantly changing and evolving world.