



One Venture
Infinite
Possibilities

FY 2012 RESULTS ANNOUNCEMENT



FY 2012

**FINANCIAL
SUMMARY**



FY 2012 RESULTS ANNOUNCEMENT



4Q 2012 RESULTS SUMMARY – YoY & QoQ COMPARISON



	4Q 2012	YoY %	QoQ %
Revenue (S\$m)	592.8	(6.3)	(2.6)
Net Profit (S\$m)	38.0	(0.1)	16.6
EPS (cents)	13.8	(0.7)	16.0

* Net Profit refers to net profit attributable to owners of the Company

FY 2012 RESULTS ANNOUNCEMENT



FY 2012 RESULTS SUMMARY - YoY COMPARISON

	FY 2012	YoY %
Revenue (S\$m)	2,387.7	(1.8)
Net Profit (S\$m)	139.7	(10.8)
EPS (cents)	50.8	(10.9)

* Net Profit refers to net profit attributable to owners of the Company

FY 2012 RESULTS ANNOUNCEMENT



FY 2012 QUARTERLY PERFORMANCE



(S\$m)	1Q 2012	2Q 2012	3Q 2012	4Q 2012		FY 2012
Revenue	574.3	611.8	608.9	592.8	→	2,387.7
Net Profit	35.5	33.6	32.6	38.0	→	139.7
Net Margin	6.2%	5.5%	5.3%	6.4%	→	5.8%
EPS (cents)	12.9	12.2	11.9	13.8	→	50.8
NAV (S\$)	6.84	6.44	6.43	6.55		6.55

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BALANCE SHEET SUMMARY



(S\$m)	FY 2012
Cash & Cash Equivalents	453.4
Net Current Assets	854.8
Net Non-current Assets	945.0
Total Net Assets	1,799.8
Accumulated Profits	1,399.5
Share Capital & Reserves	397.9
Non-Controlling Interests	2.4
Total Equity	1,799.8

NET CASH POSITION



(S\$m)	As at 31.12.2012	As at 31.12.2011
Cash & Cash Equivalents	453.4	513.2
Total Loans	(167.4)	(204.1)
Net Cash	286.0	309.1

WORKING CAPITAL



(S\$m)	As at 31.12.2012	As at 31.12.2011
Trade Receivables	433.8	479.3
Inventories	497.4	513.7
Trade Payables	(288.6)	(331.6)
Working Capital	642.6	661.4

FY 2012 SEGMENTAL REVENUE CONTRIBUTION

	FY 2012 Revenue S\$m	% of Total Revenue
Test & Measurement/Medical/Others	580.9	24%
Networking & Communications	410.9	17%
Computer Peripherals & Data Storage	259.4	11%
Retail Store Solutions & Industrial Products	733.6	31%
Printing & Imaging	402.9	17%
Total	2,387.7	100%

PROPOSED DIVIDEND



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PROPOSED DIVIDEND



The Board of Directors has recommended a final dividend of 50 cents per share on a one-tier tax-exempt basis

Name of Dividend	Final
Dividend Type	Cash
Dividend Amount Per Share	50 cents
Tax Rate	Exempt

* Subject to shareholders' approval at the forthcoming AGM.

OUTLOOK



FY 2012 RESULTS ANNOUNCEMENT



OUTLOOK



The Group anticipates 2013 to remain challenging for the global electronics industry. Notwithstanding this, ongoing initiatives of operational excellence, differentiation and innovation have enabled the Group to acquire a good number of new customers across key market segments it serves. The Group was also able to maintain its high performance rating and standing as the partner of choice among many of its customers. This has translated to market share enlargement and new programme wins. However the impact of these opportunities to the financial performance of the Group remains uncertain given the current economic conditions.

CAUTION CONCERNING FORWARD-LOOKING STATEMENTS



This presentation may contain certain forward-looking statements including, but not limited to, statements as to future operating results and plans.

These statements are based on our assumptions and estimates and are subject to known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of the Group to differ materially from any future results, performance or achievements expressed or implied by those projected in the forward-looking statements.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.