



**VENTURE CORPORATION LIMITED**  
(CO REG. NO. 198402886H)

**FOR THE YEAR ENDED 31 DECEMBER 2012, VENTURE REPORTS**

- **REVENUE OF S\$2.4 BILLION**
- **NET PROFIT OF S\$139.7 MILLION**

**PROPOSED FINAL DIVIDEND OF 50 CENTS PER SHARE**

**SINGAPORE, 28 FEBRUARY 2013** – For the financial year ended 31 December 2012, Venture Corporation Limited (“**Venture**” or the “**Group**”), registered revenue of S\$2.4 billion, marginally lower by 1.8% or S\$44.7 million compared to the prior year.

Full year profit attributable to shareholders of the Company (“net profit”) for the year ended 31 December 2012 was S\$139.7million, compared to FY 2011 net profit of S\$156.5 million. The full year net margin was 5.8% (FY2011: 6.4%). The net profit was lower partly due to foreign currency exchange loss of S\$0.2 million (FY 2011: Gain of S\$3.9 million) and higher income tax expense of S\$3.9 million (FY 2011: S\$1.3 million). The additional income tax expense is provisional in view of the ongoing renewal of tax incentives for the Company and its subsidiaries.

Diluted Earnings Per Share for FY 2012 was 51 cents (FY 2011: 57 cents).

The Group recorded S\$184.0 million of operating profit before working capital changes and generated cash from operations of S\$137.1 million for the twelve months ended 31 December 2012. The working capital of the Group was S\$642.6 million as at 31 December 2012. This comprised S\$433.8 million Trade Receivables (FY 2011: S\$479.3 million) and S\$288.6 million of Trade Payables (FY 2011: S\$331.6 million). As at the end of 31 December 2012, Inventories stood at S\$497.4 million (FY 2011: S\$513.7 million) with a slight increase in inventory days primarily to meet customers’ requirements and to support new programmes.

As at 31 December 2012, the Group had cash and cash equivalent balances of S\$453.4 million and remained net cash positive at S\$286.0 million, slightly below the net cash position of the Group at S\$309.1 million at the beginning of the year.

Equity attributable to owners of the Company as at 31 December 2012 was S\$1.8 billion and the Net Asset Value per share was S\$6.55 as at 31 December 2012.

## **4Q 2012 PERFORMANCE**

Revenue for the quarter ended 31 December 2012 was S\$592.8 million, a decline of 6.3% year-on-year, largely due to the USD/SGD depreciation of approximately 4.3%.

The Group registered a net profit of S\$38.0 million for the quarter ended 31 December 2012 (4Q 2011: S\$38.0 million). The Group achieved an improved net margin of 6.4% for the reported quarter compared to the corresponding quarter of the prior year (4Q 2011: 6.0%).

Diluted Earnings Per Share was 13.8 cents for the quarter ended 31 December 2012 (4Q 2011: 13.9 cents).

For the quarter ended 31 December 2012, the Group registered operating profit before working capital changes of S\$49.2 million, marginally lower than the corresponding quarter of the prior year at S\$51.6 million. The cash flow used in investing activities include S\$29.6 million of investment in property, plant and equipment for the full year of 2012, of which S\$21.0 million was incurred in the three months ended 31 December 2012. The capital expenditure relates to facility acquisition and installation to support customers' new programmes.

## **PROPOSED DIVIDEND**

The Board of Directors has recommended a final dividend of 50 cents per share on a one-tier tax-exempt basis for the financial year ended 31 December 2012.

Subject to the approval of shareholders at the Annual General Meeting to be held on 19 April 2013, the proposed dividend will be paid on 15 May 2013.

## **OUTLOOK**

The Group anticipates 2013 to remain challenging for the global electronics industry. Notwithstanding this, ongoing initiatives of operational excellence, differentiation and innovation have enabled the Group to acquire a good number of new customers across key market segments it serves. The Group was also able to maintain its high performance rating and standing as the partner of choice among many of its customers. This has translated to market share enlargement and new programme wins. However the impact of these opportunities to the financial performance of the Group remains uncertain given the current economic conditions.

## **BACKGROUND**

### **About Venture ([www.venture.com.sg](http://www.venture.com.sg))**

Venture (SGX: VENM.SI) was founded in 1984 as a global electronics services provider. Today, it is a leading global provider of technology services, products and solutions with established capabilities spanning marketing research, design and development, product and process engineering, design for manufacturability, supply chain management, as well as product refurbishment and technical support across a range of high-mix, high-value and complex products.

The Group has built know-how and intellectual property with domain expertise in printing and imaging; advanced storage systems and devices; handheld interactive scanning and computing products; RF communications and network; test and measurement equipment; medical devices; retail store solution suite of products and industrial products and installations.

Headquartered in Singapore, the Group comprises about 40 companies with global clusters of excellence in South-east Asia, North Asia, America and Europe and employs more than 12,000 people worldwide.

In its pursuit to create unparalleled enterprise excellence across design and engineering, manufacturing and distribution, Venture has forged numerous meaningful partnerships and alliances. As it assumes a key role in the enterprise chain, Venture will continue to tap the knowledge and best-in-class capabilities of global enterprises for breakthrough innovations.

Venture is a strategic partner of choice for successful global companies and ranks among the best in managing the value chain for leading electronics companies. It is committed to enhancing its competencies through further investments in technologies, market access capabilities and its people. It stands poised, to provide the leading edge and remain relevant in a constantly changing and evolving world.

Submitted by Angeline Khoo, Company Secretary, on 28 February 2013 to the Singapore Exchange Securities Trading Limited.

This press release is also available at [www.venture.com.sg](http://www.venture.com.sg).

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