### SHAPING OUR FUTURE







### PERFORMANCE REVIEW



### **2Q 2010 FINANCIAL SUMMARY**

	2Q 2010
	CEO O
Revenue (S\$'m)	652.9
PATMI (S\$'m)	45.8
EPS (cents)	16.7

### 2Q 2010 FINANCIAL SUMMARY: QoQ COMPARISON

	2Q 2010	1Q 2010	%
Revenue (S\$'m)	652.9	639.5	2.0
PATMI (S\$'m)	45.8	39.5	16.0
Margin	7.0%	6.2%	
EPS (cents)	16.7	14.4	16.0



### 2Q 2010 FINANCIAL SUMMARY: YoY COMPARISON

	2Q 2010	2Q 2009	2Q 2009
		Without Adjmt	With Adjmt
Revenue (S\$'m)	652.9	846.0	846.0
PATMI (S\$'m)	45.8	35.9	60.9*
Margin	7.0%	4.2%	7.2%

<sup>\*</sup> includes a positive fair value adjustment of S\$25.0 million on its derivative financial instrument



# REVENUE BY PRODUCT SEGMENTS - QoQ COMPARISON

	2Q 2010 Revenue S\$'m	1Q 2010 Revenue S\$'m	%
Test & Measurement/Medical/Others	151.3	127.8	↑18.4
Networking & Communications	137.9	124.7	↑10.6
Computer Peripherals & Data Storage	74.4	84.5	↓12.0
Retail Store Solutions & Industrial Products	166.4	142.3	↑16.9
Printing & Imaging	122.9	160.2	↓23.3

- Sustained revenue growth across T&M/Medical/Others, RSSI and N&C segments
- Continued paring down of lower value-added portion of P&I business and related computer peripherals and accessories



**Total** 

652.9

639.5

REVENUE BY PRODUCT SEGN	IENIS : 2Q 20	10
	2Q 2010 Revenue	%
	S\$'m	R

### 151.3 Test & Measurement/Medical/Others

**Networking & Communications** 

**Printing & Imaging** 

**Total** 

**Computer Peripherals & Data Storage** 

**Retail Store Solutions & Industrial Products** 

# **VENTURE** 2Q 2010 RESULTS ANNOUNCEMENT

137.9

74.4

166.4

122.9

652.9

of Total Revenue

23.2

21.1

11.4

25.5

18.8

100.0

### **KEY BALANCE SHEET ITEMS**

(S\$'m)	As at 30.06.2010
Cash & Cash Equivalents	374.1
Total Loans	(171.4)
Trade Receivables	464.7
Inventories	541.6
Trade Payables	(353.6)
Goodwill	640.6
Other Intangible Assets	127.6
Shareholders' Equity	1,789.6



### **NET CASH POSITION**

Cash & Cash Equivalents

**Total Loans** 

	As at	As
(S\$'m)	30.06.2010	31.12.200

Net Cash 202.7 343.4

- During the quarter, the Company paid a final one-tier tax-exempt dividend of S\$0.50/share totaling S\$137m in respect of the financial ended 31 Dec 2009
- Remained net cash positive at S\$203m



## 2Q 2010 RESULTS ANNOUNCEMENT

374.1

(171.4)

at

09

567.1

(223.7)

### **WORKING CAPITAL**

(S\$'m)	As at 30.06.2010	As at 31.12.2009
Trade Receivables	464.7	588.4
Inventories	541.6	475.8
Trade Payables	(353.6)	(509.1)
Working Capital	652.7	555.1



### **OUTLOOK**



### **OUTLOOK**

Most customers continue to project a positive outlook but remain cautious in their demand commitments.

Assurance of supply for certain semiconductors, passive components and mechanical parts remain challenging. The Group has allocated additional resources to proactively manage this and will continue to leverage its strengths to capture opportunities arising from this situation.

The Group will stay focused on continuous enhancement of operational excellence, technology and innovation to sustain and strengthen its position as a leading global provider of technology services, products and solutions.











#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This presentation may contain certain forward-looking statements including, but not limited to, statements as to future operating results and plans.

These statements are based on our assumptions and estimates and are subject to known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of the Group to differ materially from any future results, performance or achievements expressed or implied by those projected in the forward-looking statements.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.

