

**VENTURE** Providing The Leading Edge

**3Q 2009 RESULTS ANNOUNCEMENT (11 NOV 2009)**



# PERFORMANCE REVIEW



**3Q 2009 RESULTS ANNOUNCEMENT**

# SEQUENTIAL REVENUE IMPROVEMENT

(S\$m)	3Q 2009	2Q 2009	%	3Q 2008	%
Revenue	927.8	846.0	9.7	965.6	(3.9)

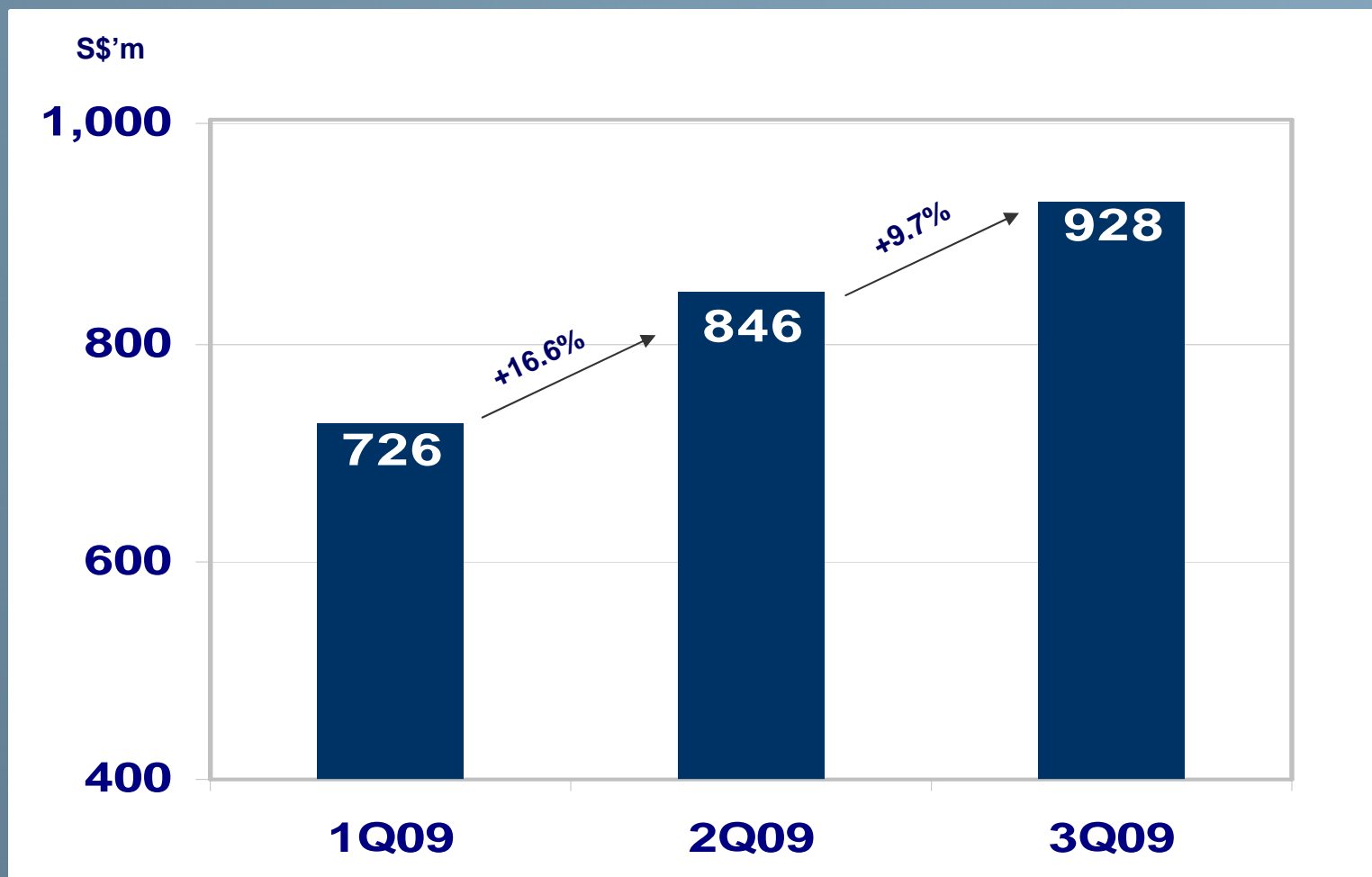
On a year-on-year basis, revenue is lower by about 4%.

Revenue increased by approximately 10% quarter-on-quarter.



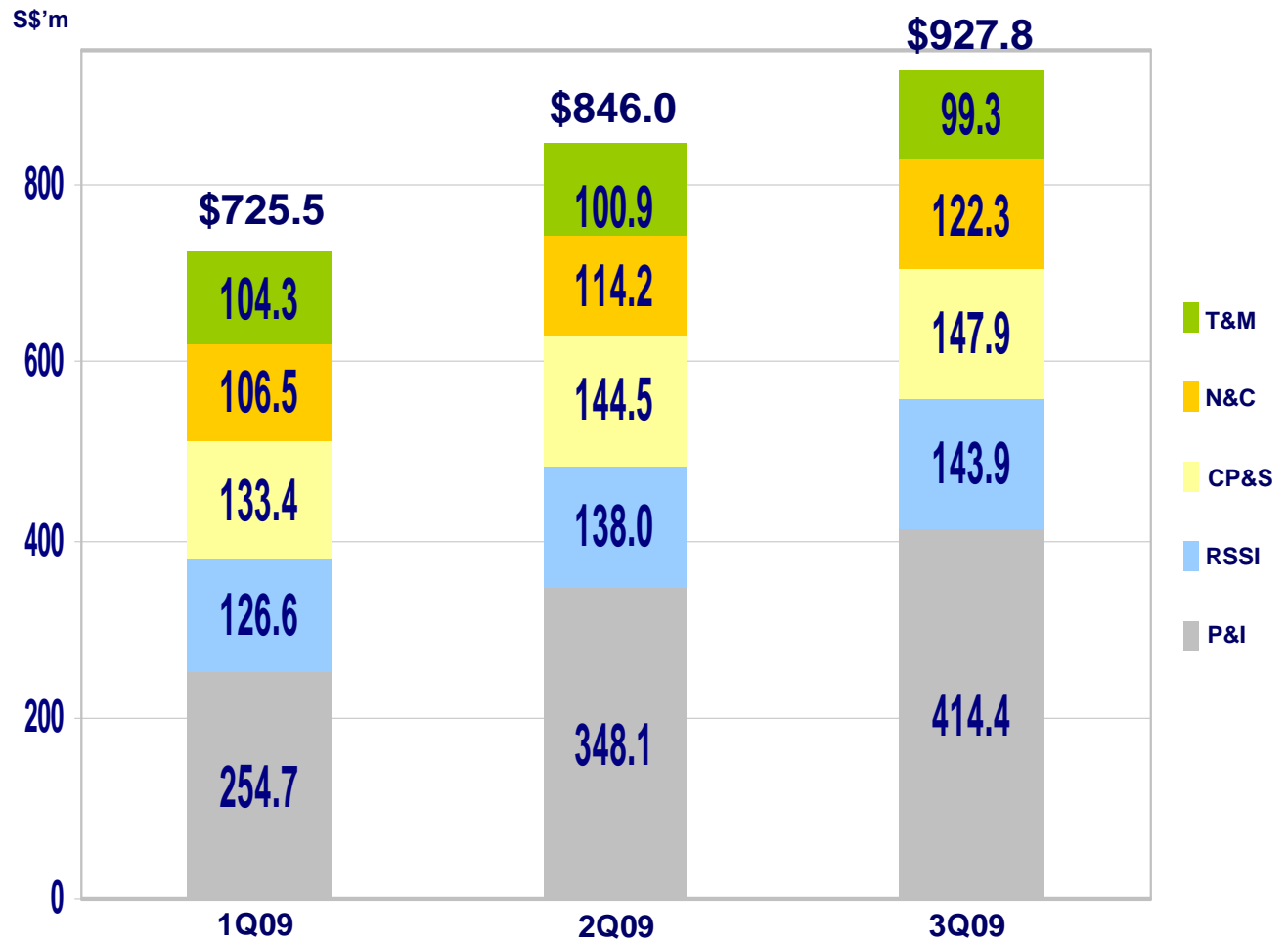
CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT

# CONTINUING TREND OF REVENUE RECOVERY



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT

# REVENUE BY PRODUCT CATEGORIES



**Broad-based recovery across all product categories**

# PROFITABILITY

(S\$m)	3Q 2009	2Q 2009	%	3Q 2008	%
PATMI	38.2	60.9	(61.2)	40.1	(4.7)

**PATMI declined by approximately 5% year-on-year**

**On a sequential basis, revenue is lower by 61%**

# ADJUSTED PATMI SUSTAINED

(S\$m)	3Q 2009	2Q 2009	1Q 2009
<b>PATMI</b>	<b>38.2</b>	<b>60.9</b>	<b>27.7</b>
<b><u>Adjusted for:-</u></b>			
Fair value gain (loss) on derivative financial instrument	0.0	25.0	(12.6)
Foreign currency exchange (loss) gain	(2.6)	(4.3)	9.1
<b>Adjusted PATMI</b>	<b>40.8</b>	<b>40.2</b>	<b>31.2</b>
<b>Adjusted PATMI Margin (%)</b>	<b>4.4</b>	<b>4.8</b>	<b>4.3</b>



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT

# DERIVATIVE FINANCIAL INSTRUMENT

<b>S\$'000</b>	<b>3Q09</b>
<b>Available-for-sale Investment</b>	<b>140,788</b>
<b>Derivative Liability</b>	<b>(120,072)</b>
<hr/>	
<b>Fair Market Value</b>	<b>20,716</b>
<b>% of Host Value</b>	<b>12.3</b>
<b>Maturity</b>	<b>20 Dec 2009</b>
<hr/>	



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT



# BALANCE SHEET REMAINED HEALTHY

S\$m	As at 30.09.2009	
Cash & Cash Eqvts	499.9	▪ Net cash increased by S\$75m from prior quarter
Total Loans	(206.5)	
Trade Receivables	591.7	▪ Total Loans reduced by S\$60m from prior quarter
Inventories	470.1	
Trade Payables	(527.6)	▪ Net Asset Value per share of S\$6.80
Goodwill	640.6	
Other Intangible Assets	133.9	▪ Shareholders' Equity at S\$1.9b
Shareholders' Equity	1,865.8	



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT

# STRONG CASH POSITION

S\$m	As at 30.09.2009	As at 30.06.2009	As at 31.12.2008	As at 30.06.2008
Cash & Cash Eqvts	499.9	484.6	513.8	300.5
Total Loans	(206.5)	(265.9)	(321.5)	(410.3)
Net Cash	293.4	218.7	192.3	(109.8)

Operations continued to generate strong cash flow



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT

# WORKING CAPITAL IMPROVEMENT

S\$m	As at 30.09.2009	As at 30.06.2009	As at 31.12.2008
Trade Receivables	591.7	584.8	537.3
Inventories	470.1	444.2	538.7
Trade Payables	(527.6)	(464.4)	(436.9)
Working Capital	534.2	564.6	639.1
Inventory Days	53	61	75
Debtors Days	57	56	58
Trade Creditors Days	(56)	(53)	(58)
Cash Conversion Cycle	54	64	75



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT



# OUTLOOK



**3Q 2009 RESULTS ANNOUNCEMENT**

# OUTLOOK

The business environment for the Group remains dynamic and continues to evolve and change. Amid these changes, Venture will re-align its corporate resources and efforts to firstly, rapidly grow a sizable ODM (Original Design Manufacturing) and Solutions Enterprise businesses; and secondly to sustain its high performance in its current services business through injection of new technology and know-how.

The Group has emerged from this difficult period financially resilient and is well-positioned to take advantage of any business and growth opportunities.

The Group holds an investment of S\$167.8 million in a derivative financial instrument, which matures on 20 December 2009. A number of global financial and credit events have cumulatively had an impact on the valuation of the investment. The Group has made negative mark-to-market adjustments totaling S\$120.1 million. The recoverable amount of this investment from the structuring bank has yet to be determined as this is dependent on various factors, including credit events.



CREATING VALUE THROUGH OPERATIONAL EXCELLENCE,  
DIFFERENTIATION & INNOVATION IN A CHANGED ENVIRONMENT



## CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This presentation may contain certain forward-looking statements including, but not limited to, statements as to future operating results and plans.

These statements are based on our assumptions and estimates and are subject to known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of the Group to differ materially from any future results, performance or achievements expressed or implied by those projected in the forward-looking statements.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.