

1Q05 Results Briefing

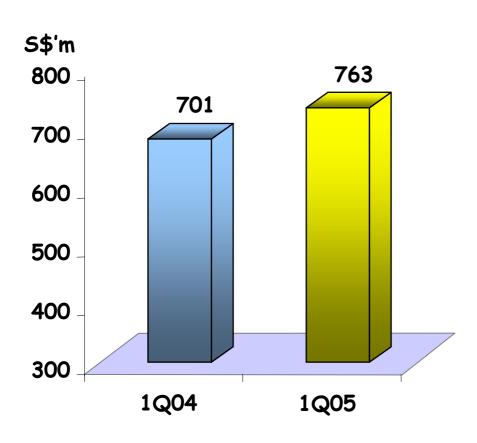
28 April 2005



1Q05 Performance Overview

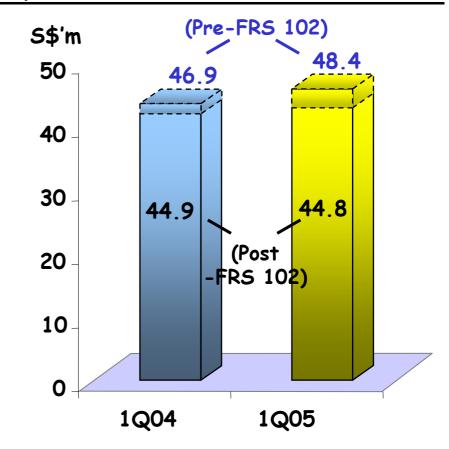


Group Revenue



▲ 1Q05 vs. 1Q04: 9%

Profit Attributable to Shareholders

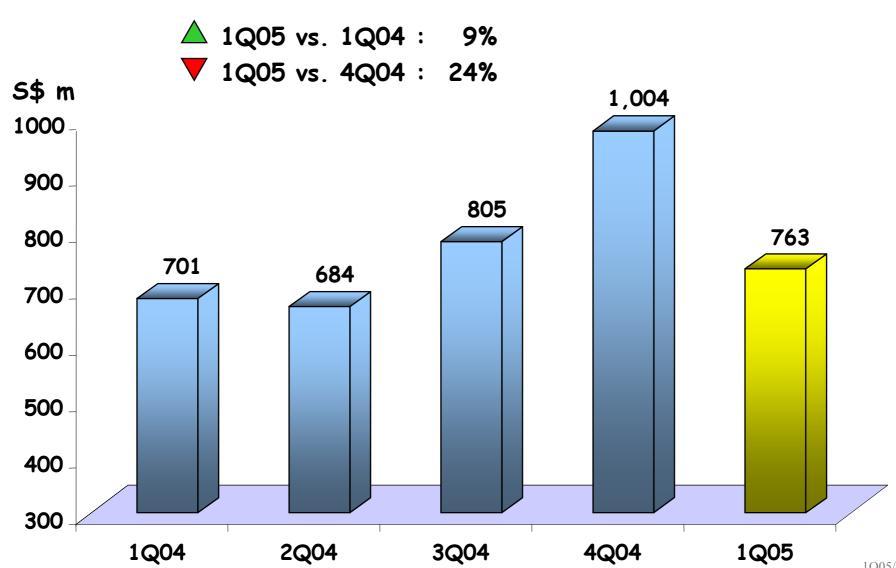


▲ 1Q05 vs. 1Q04: 0%

▲ 1Q05 vs. 1Q04 : 3%

Group Revenue





1Q05/28Apr05/slide 3

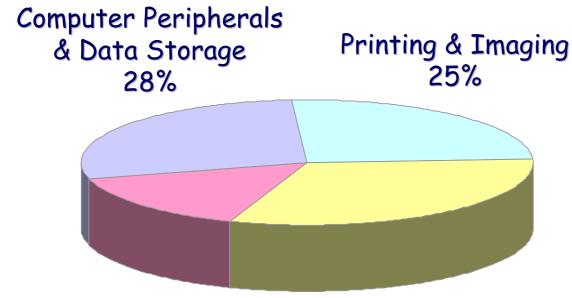
Revenue Analysis



- Networking & communication, and test & measurement /automotive / medical product segments showed good year-on-year growth due to addition of new customers in 2H04
- > Demand for high-volume printing & imaging products, and computer peripherals was weak
- > However, growth was registered in the following areas:
 - high-end printing & imaging business due to NPIs
 - large storage systems
 - scanners & data capture terminals

1Q05 Revenue Breakdown by Product Segment





Test & Measurement
/ Others*
15%

Networking & Communications 31%

Computer Peripherals & Data Storage : 41%

1Q04 (Total: S\$701m)

Printing & Imaging : 32%

Networking &

Communications : 13%

Test & Measurement

/ Others* : 13%

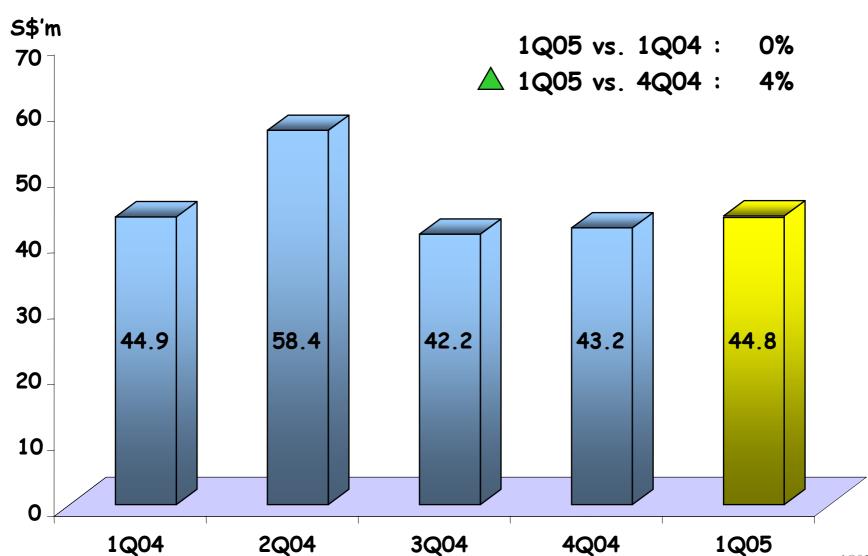
tworking & Computer Periphera

^{*} includes medical & automotive products

Profit Attributable to Shareholders



After adjusting for FRS 102 share-based payment

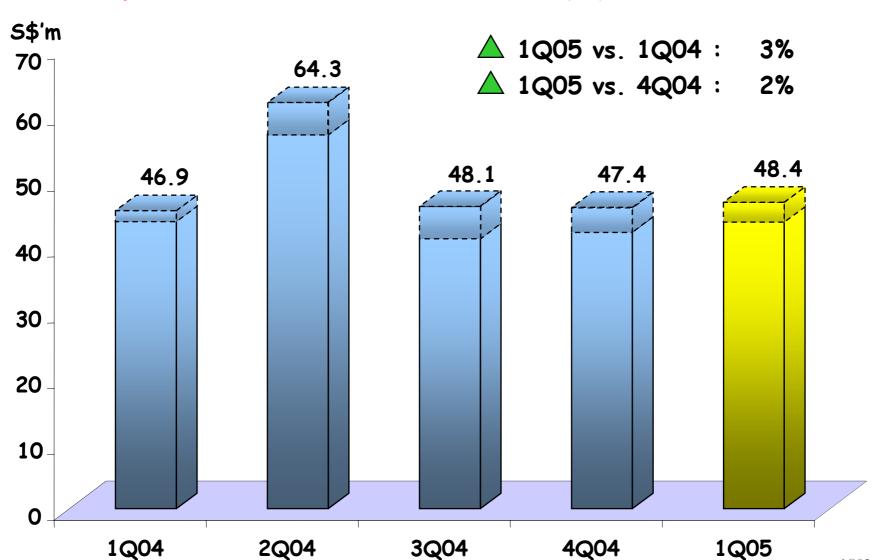


1Q05/28Apr05/slide 6

Profit Attributable to Shareholders



Before adjusting for FRS 102 share-based payment



1Q05/28Apr05/slide 7

Profit Analysis



- > Turnaround in net profit margin from 4Q04
 - 4Q04 : 4.7%
 - 1Q05 : 6.4%
- > Higher contribution from high-mix business
- > Seasonal decline in high-volume business
- Small foreign exchange loss despite further weakening of US\$ against S\$
 - 4Q04 average : U5\$1 = 5\$1.66
 - 1Q05 average : U5\$1 = 5\$1.64

Financial Highlights



<u>1Q05</u>	<u>1Q04</u>	<u>Change</u>
\$ 763 m	\$ 701 m	9%
\$ 53.6 m	\$ 58.8 m	(9%)
(\$ 12.8 m) (\$ 0.1 m)	(\$ 14.0 m) (\$ 2.0 m)	
\$ 40.7 m	\$ 42.8 m	(5%)
\$ 5.7 m	\$3.5 m	
\$ 46.4 m	\$ 46.3 m	0%
(\$ 1.5 m)	(\$ 0.8 m)	
\$ 44.9 m	\$ 45.5 m	(1%)
\$ 0.1 m	\$ 0.6 m	(84%)
\$ 44.8 m	\$ 44.9 m	0%
	\$ 763 m \$ 53.6 m (\$ 12.8 m) (\$ 0.1 m) \$ 40.7 m \$ 5.7 m \$ 46.4 m (\$ 1.5 m) \$ 44.9 m	\$ 763 m \$ 701 m \$ 53.6 m \$ 58.8 m (\$ 12.8 m) (\$ 14.0 m) (\$ 2.0 m) \$ 40.7 m \$ 42.8 m \$ 5.7 m \$ 3.5 m \$ 46.4 m \$ 46.3 m (\$ 1.5 m) (\$ 0.8 m) \$ 44.9 m \$ 45.5 m

Summary of Other Ratios



	1Q'05	<u>1Q'04</u>	Change
> EPS (fully diluted)	16.7 cts	16.8 cts	(1%)
> Net Assets per share	\$ 6.01	\$ 5.45	10%
> Shareholders' Equity	\$ 1,588 m	\$ 1,414 m	12%
> Cash, Cash Equivalents & Investments*	\$ 922 m	\$ 866 m	6%
> Capital Expenditure	\$ 10.8 m	\$ 5.1 m	112%

^{*}includes bonds, equities and yield enhancement financial instruments of \$\\$307m ('05) and \$\\$38m ('04)



End of Presentation

